

## President's Message

#### Dear Friends, Supporters and Donors,

At the end of our fiscal year, we're reflecting on the accomplishments, challenges and celebrations that we experienced over the past twelve months. The 2018-2019 year was one for the memory books, and I know I speak for the entire CMZoo family when I say how grateful we have been for your support. On top of spending every day helping our guests make connections with our animals – which we hope will inspire people to protect wildlife and wild places – we're working hard to continue providing the best possible care for our animals, while leading our own species-saving programs and supporting field conservation partners who fight to protect animals and their habitats on the front lines.

Two events in the summer of 2018 tested our resilience as an organization, and proved what incredible supporters we're proud to have. The first was the much-anticipated birth and then tragic loss of Penny, the 200th giraffe calf born at Cheyenne Mountain Zoo. Penny captured the hearts of hundreds of thousands of people worldwide in her short and impactful life. At the end of July, after nearly two months of around-the-clock care and extensive treatments, we made the humane and extremely difficult decision to say goodbye to Penny. Her impact as an ambassador continues and, in early 2020, we look forward to finalizing a memorial statue in her likeness that will be placed outside the giraffe barn.

The second was the most devastating hail storm in the Zoo's history, which hit the Zoo on August 6, 2018. Looking back at both the immediate and long-term responses to the storm and its damage makes me especially proud of our extended Zoo family. Employees of both the Zoo and SSA, our food and gift partner, sprang into action to help our guests, animals and each other. The staff, despite dealing with personal property losses themselves, rallied around the Zoo to clean up, make repairs, and reopen only four days later.

Our community wrapped its arms around the Zoo, offering financial and moral support that helped us bounce back quickly. Despite missing four days of peak attendance during the hail storm closure, we welcomed 764,899 guests this fiscal year, just 20,000 shy of 2017-2018 attendance. We finished 2018-2019 strong, with a record-setting April attendance, with 57,844 visitors.

As attendance increases, we're asking ourselves important questions about the future of our Zoo. How do we embrace the growing number of people who want to experience our unique Zoo without compromising their experience? As our attendance grows, so does our ability to make an impact.

As of this year, we officially contribute at least half a million dollars annually to conservation through our Quarters for Conservation program. We've been able to send team members and financial support to our legacy conservation efforts for giraffe, orangutans, vultures, Panamanian frogs, Wyoming toads, black-footed ferrets, rhinos and big tusker elephants in Africa.

We were also able to send team members to South Africa to work on the front lines, contributing to efforts to save African penguins and vultures. A team went to Ecuador to radio collar mountain tapirs, which gather data that we hope will lead to vital habitat preservation. There is too much good work being done to list here, so I hope you'll look at our highlights on page six.

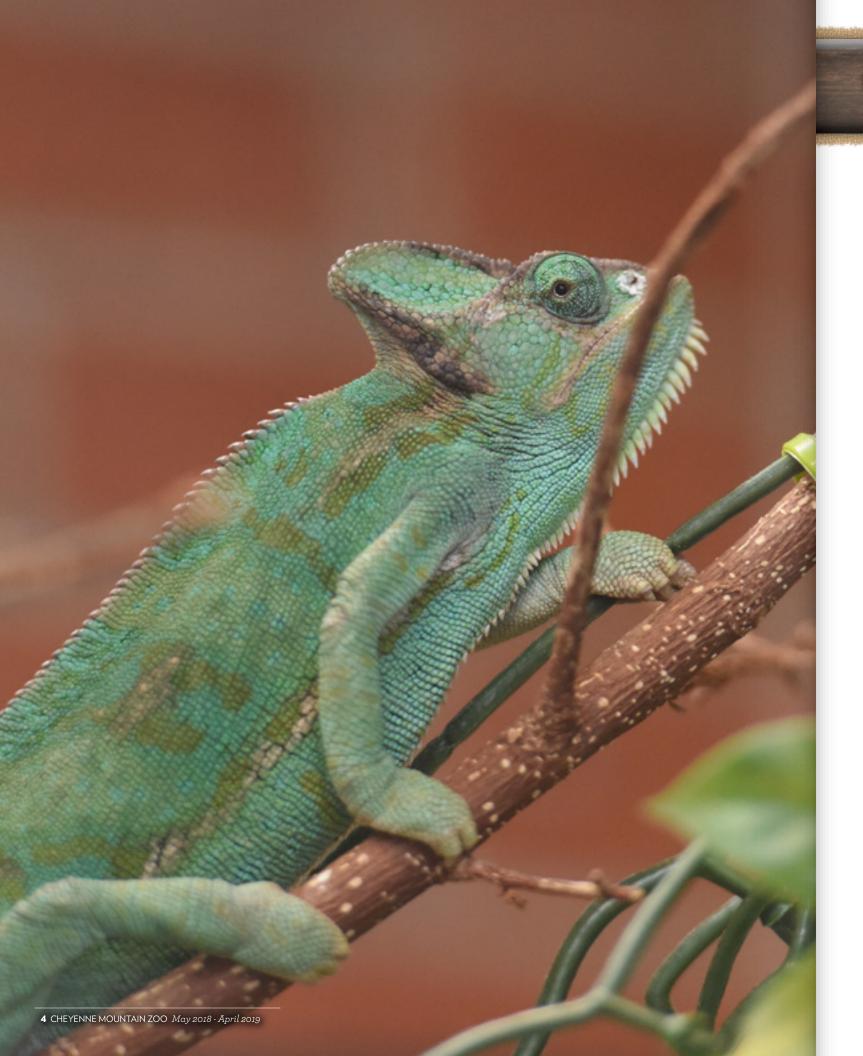
Looking ahead, we have a lot to be excited about. Water's Edge: Africa, our new home for hippos, penguins, lemurs, warthogs and more, will open Fall 2019. With state-of-the-art animal care technologies and water-saving systems in place, this exhibit will certainly make an impact on the level of animal husbandry we can provide and the inspiration we can instill in our guests.

We have a lot more to share in the coming months, and are honored to have your partnership as we forge ahead. From the entire Cheyenne Mountain Zoo family, we thank you for your loyal support.

Warmly,

Bob Chastain, President & CEO





## Who We Are

**OUR MISSION** 

A leader in conservation, captive breeding and animal care, Cheyenne Mountain Zoo connects people with wildlife and wild places through experiences that inspire action.

**OUR VISION** 

Every Kid. Every Time. Goosebumps!

Every kid, of any age, will have an experience for a lifetime with every visit.

**OUR LEADERS** 

With only a mission and vision to guide them, these are the people who volunteer their time to make sure the greatness of Cheyenne Mountain Zoo continues.

#### 2018 - 2019 BOARD OF DIRECTORS

#### Officers

Sally Veitch, *Chair*Hans Mueh, *Vice Chair*Walt Glover, *Treasurer*Tia Ferguson, *Secretary*Bob Chastain, *President & CEO* 

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Katherine H. Loo

## The Year's Highlights

## New Zoo Family Members

### NEW BUILDING FOR EDVENTURE + MEMBERSHIP



In April 2019, we completed our highly anticipated EdVenture and Membership building. The two-story building next to the Sky Ride entrance features a multi-use open space for EdVenture program activities, small animal homes, and offices that allow our membership team to serve our members from the heart of the Zoo.

#### SUPPORT FOR LEGACY CONSERVATION PARTNER, TSAVO TRUST



In August 2018, we sent \$53,333 to Tsavo Trust, our conservation partner in Kenya, as part of a partnership with the Kratt Foundation. This donation means Tsavo Trust can continue to monitor and protect roughly 16,000 miles of land that is vital to the survival of the last of the "big tuskers," which are likely the last viable genetic pool of African elephants with tusks weighing more than 100 pounds each. The park is also home to a number of black rhino sanctuaries established by the Kenya Wildlife Service (KSW) and supported by the Zoological Society of London. The black rhino is critically endangered, due primarily to illegal poaching for their horns. Our contribution supports ongoing anti-poaching aerial surveillance efforts and staff housing. This most recent donation brings the Zoo's total contribution to \$190,000 since we began supporting them.

### FIRST MEXICAN WOLF LITTER IN 20 YEARS



For many years, we housed a bachelor pack of wolves, but within the past eight years, the Association of Zoos and Aquariums' Species Survival Plan (SSP) has placed various breeding pairs at CMZoo with the hopes of offspring. In May 2018, siblings Hope, Bluestem, Phoenix and Shadow were born, becoming the first Mexican wolf pups born at our Zoo in twenty years. Eleven months later, we welcomed a singleton male pup, named Uno. The births are notable because their mother, Luna, has very valuable and underrepresented genetics, which the SSP was eager to have carried on in wolf populations in human care. It is possible these pups' offspring could be released to the wild to help provide genetic diversity there, as well.

#### MALAIKA'S RESCUE



In April 2019, Malaika, a 33-year-old African elephant, was found lying on her side during an overnight check. Malaika has a history of not being able to get back up from laying down, and had to be rescued once before, in January 2018. Because of Malaika's history, Zoo staff monitor her throughout the day and with checks every two hours overnight. Our monitoring system shows that Malaika went down around 3:45 a.m., from what appears to be a leg wobble during a deep sleep. She was discovered at 5 a.m. A core Zoo team assembled at the elephant barn between 5:30 and 5:45 a.m.. with a full team on-site by 6 a.m. Protocols were immediately put into place to help her stand, which she did at 6:47 a.m. The Zoo's emergency response team used the barn's specialized hoist system to help her back onto her feet.

#### SIXTH BEST ZOO, FIFTH BEST EXHIBIT



For the third consecutive year, we were voted one of the top ten zoos in North America in the USA TODAY 10Best Readers' Choice Awards. This year, in two categories: #6 Best Zoo in North America and #5 Best Zoo Exhibit in North America, for our Rocky Mountain Wild exhibit.

#### PENNY'S LEGACY



Our 200th giraffe calf, Penny, was born in June 2018. Nearly two months later, we said a heartbreaking goodbye to her when it was discovered that an infection had advanced too far throughout her body. Penny was a fighter during her short time with us. People around the world fell in love with her through the Zoo's online documentation of her life. From the live-streaming of her birth, to social media updates on her first days of bonding with her mom and the herd, and throughout her medical struggles that followed, her story reached people eight million times. The CMZoo team also fell in love with Penny, and allowed her to be part of her own naming at 10 days old. When the name choices were narrowed down to two finalists, "Mia" and "Penny," her care team played the songs "Mamma Mia" and "Penny Lane" for her. When she heard the Beatles song, she perked up her ears. From that day on, she was officially known as "Penny," and affectionately by many of her fans as "Penny Lane." The original suggestion of the name "Penny" was inspired by Spencer and Julie Penrose, the Zoo's founders. Penny's legacy continues with a memorial statue planned for 2020.

### ZOO BIRTHS —



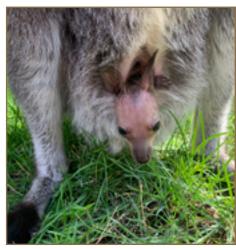
SUMATRAN ORANGUTAN

June 2018 | Kera



BLACK HOWLER MONKEY

March 2019 | Louie



RED-NECKED WALLABY
February 2019 | Name to come

### **ZOO ADDITIONS**



AMUR TIGER

July 2018 | Thimbu



NORTH AMERICAN PORCUPINE
November 2018 | Quilliam

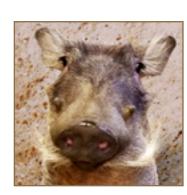


RING-TAILED LEMUR

October 2018 | Allaqash, Hercules, Roque



INLAND BEARDED DRAGON
February 2019 | Norbert



COMMON WARTHOG
November 2018 | Alexander, Penelope



GILA MONSTER

April 2019 | Mike Wazowski, Sully

**EdVenture** Conservation

### MEMBER CONSERVATION VOTE

Top three conservation projects, chosen by members:



\$26.566 to fund radio collaring and health monitoring in Ecuador



**POLLINATOR GARDENS** \$15.000 to fund pollinator gardens at five local schools



\$3.000 to fund Ewaso Lion Kids Camp in Kenya

Three projects received the remaining funds, chosen by the Zoo:



\$15,000 to support Okapi Conservation Project in Democratic Republic of Congo



PROJECT ANOULAK \$11,250 to purchase research equipment for Project Anoulak in Laos



**PANGOLIN** \$5,000 to fund veterinary care for pangolins rescued by Save Vietnam's Wildlife

### FIELD PROJECTS



#### GIRAFFE | November 2018

In addition to helping Operation Twiga 3 with the translocation of 14 giraffe in Uganda, CMZoo staff also helped Operation Sahel Giraffe with their first translocation of eight giraffe in Niger. As part of this project, CMZoo vet staff helped with anesthetic and health monitoring.



SANCCOB & VULPRO | January 2019

Two CMZoo staff assisted Southern African Foundation for the Conservation of Coastal Birds (SANCCOB) with hand-rearing orphaned penguin chicks in Cape Town. They also visited long-term CMZoo partner VULPro for updates on their African vulture conservation work.



#### PANAMA AMPHIBIAN RESCUE | February 2019

Three CMZoo staff traveled to Panama to help expand the conservation capacity of the Panama Amphibian Rescue and Conservation (PARC) project, which the Zoo helped create in 2009. Their pod modifications provided housing for about 450 additional frogs.



PALM OIL | April 2019

CMZoo's Sustainable Palm Oil Shopping app celebrated a milestone of 100,000 downloads and continues to raise awareness of sustainable palm oil through social media. The palm oil team reached over a million people through Facebook posts and 40,000 people on Instagram and Twitter.



### QUARTERS FOR CONSERVATION

During the 2018-2019 fiscal year, \$710,145 was raised for field conservation. Each guest received three tokens (worth 25¢ each) to help support the conservation legacy projects of their choice. Cheyenne Mountain Zoo has contributed \$2,506,015 towards field conservation legacy projects since starting to collect tokens in 2008. Q4C is a clear example of how each Zoo visit helps support wildlife.

### **WILDNIGHT**



\$116,062 WILDNIGHT REVENUE

**PARTICIPANTS** 

**PROGRAMS** 

**ZOO CAMP** 

89

BEST FALL BREAK ATTENDANCE EVER!

# >130,000

\$193,219

**SUMMER CAMP REVENUE** 

**TOTAL ZOO CAMP** 

**PARTICIPANTS** 

**LOFT ANIMAL INTERACTIONS** 

11,000

**AVERAGE VISITORS PER MONTH** 



### **ZOOMOBILE**



\$78,813 **ZOOMOBILE REVENUE** 

43,790 **OFF-GROUNDS PARTICIPANTS** 23 AVERAGE MONTHLY PROGRAMS

**PROGRAMS** 

\$655,733 TOTAL REVENUE (\$65,750 OVER ESTIMATED BUDGET)

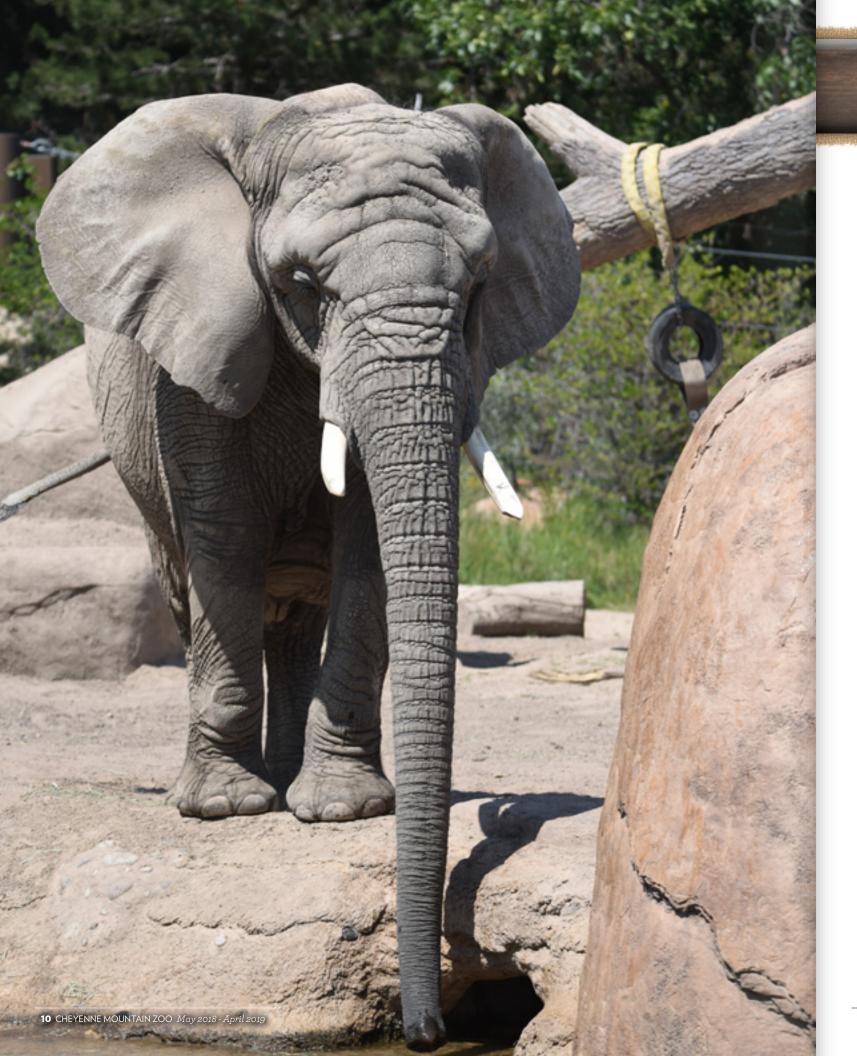
\$587,863 TOTAL EXPENSES (\$34,267 UNDER ESTIMATED BUDGET)

SCHOOL BREAK

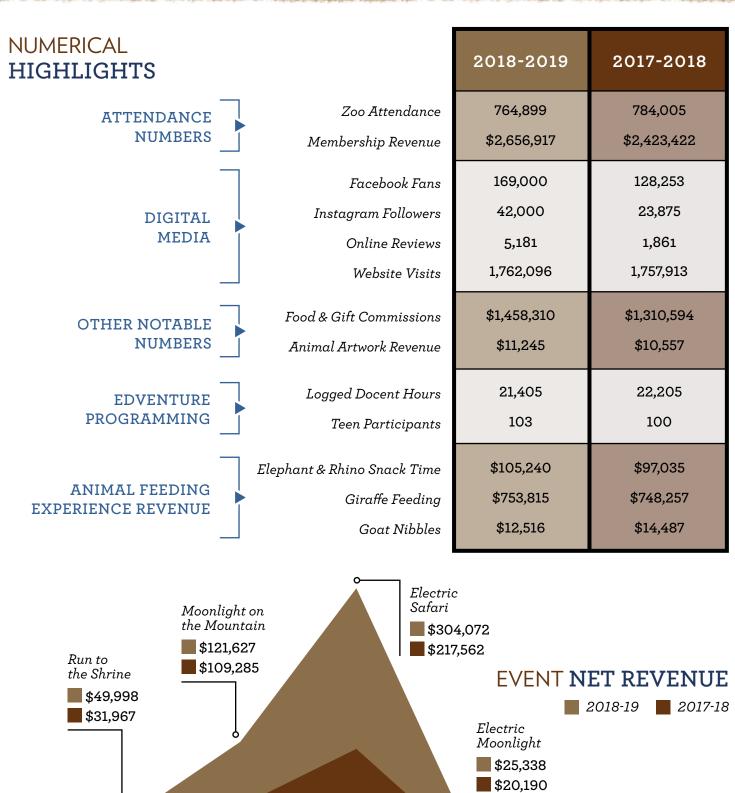
CAMP PARTICIPANTS

\$67,870 **EDVENTURE NET REVENUE** 

May 2018 - April 2019 CHEYENNE MOUNTAIN ZOO 9 8 CHEYENNE MOUNTAIN ZOO May 2018 - April 2019



### Numbers at a Glance

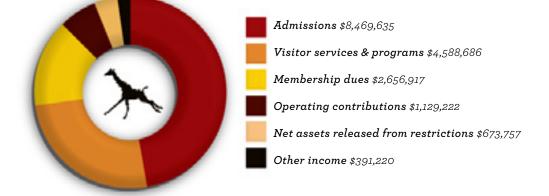


## Financial Summary

#### MAY 1, 2018 - APRIL 30, 2019

Cheyenne Mountain Zoo is one of very few AZA-accredited zoos that does not receive any tax support. The Zoo relies solely on donations, membership dues, admissions and grants for funding. Figures are from 2018-19 audited consolidated financial statements, which are available on the Zoo's website.





## ZOO EXPENSES Total Operating Expenses



### **NET ASSETS**

Total Net Assets \$65,977,040 Net Assets, May 1, 2018\$53,622,003Net Surplus from Operations5,390,516Insurance Proceeds Advanced for Repairs1,923,122Net Assets Released for Capital Assets7,665,550Depreciation(2,391,594)Reclassification of Net Assets(232,557)Net Assets, April 30, 2019\$65,977,040



## Vet Hospital Expansion Campaign Donors

It takes a lot to care for the Zoo's hundreds of animals, from tarantulas to tigers. We're excited to continue our cutting-edge veterinary care with a new hospital expansion.

#### Gifts of \$2,500 or more to the Vet Hospital Expansion campaign are recognized below.

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## Supporting our Cause

Cheyenne Mountain Zoo is grateful to all of our patrons who support our vision of inspiring caring and stewardship of the natural world. As a self-funded facility, our donors and sponsors are critical to our success. Although all gifts are deeply appreciated, space precludes us from individually acknowledging all of our generous friends.

Mr. Jeff and Mrs. Sheree Ahrendsen

Mr. Tuck and Mrs. Liz Aikin

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The following supporters contributed gifts of \$2,500 or more (cash or in-kind) from May 2018 to April 2019. Dr. Charles and Mrs. Celine Afeman Jacqueline G. Archer Charitable Trust Mr. Dave and Mrs. Karen Benson

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14 CHEYENNE MOUNTAIN ZOO May 2018 - April 2019 May 2018 - April 2019 CHEYENNE MOUNTAIN ZOO 15

## Making Waves Campaign Donors

A wave of change is washing over Cheyenne Mountain Zoo as we look forward to opening Water's Edge: Africa -a home for our hippos, penguins and other species!

#### Gifts of \$2,500 or more to the Making Waves campaign are recognized below.

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\*Deceased

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The following corporate sponsors recognize the mutually beneficial partnership that Cheyenne Mountain Zoo offers. For sponsorship opportunities, contact Jenny Koch at (719) 633-9925 x114.

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May 2018 - April 2019 CHEYENNE MOUNTAIN ZOO 17

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The following are members of the Zoo's 1926 Society, generous friends who have provided for the Zoo in their wills or estate plans. To learn more about planned giving at the Zoo, contact Kelley Parker at (719) 424-7810.

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Anonymous

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Ms. Jeanie Baratono

Mr. Joe Bernolfo

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Mr. Bob and Mrs. Sue Lanting

Mr. Terry and Mrs. Elizabeth Lilly

Mrs. Sarah D. Lockhart\*

Ms. Jean Long

Mrs. Kathy Loo

Mr. Alan Manley

Mrs. Kendra Mann

Mr. Paul Martinez and Mrs. Mari Sinton-Martinez

Mr. John and Mrs. Sue Mayher

Mr. Bob\* and Mrs. Judy Mollo

Stan and R. Maureen Myers

Mr. Ted and Mrs. Gail Neher

Mr. Tom and Mrs. Sue Neill

Mr. Kent\* and Mrs. Marilyn\* Olin

Dr. Ed and Mrs. Mary Osborne

Mr. Michael and Mrs. Carol Pennica

Mr. Charlie Brown and Ms. Joy Ann Robinson

Mr. John and Mrs. Marie Poyzer

Mr. Howard and Mrs. Jane Price

Mrs. Judy Rhoads

Mrs. Betty Rickel

Ms. Lovice Riffe

Mrs. Lucy Ross\*

Mr. Bill and Mrs. Brigette Ruskin

Mr. Bill Ryan

Ms. Judy Schlei

Mrs. Virginia Snow and Mr. John Carter  $\!\!\!^*$ 

Ms. Louisa Sprague

 $\mbox{Mr.}$  Bob and  $\mbox{Mrs.}$  Jane Sterritt

Ms. Sue Switzer

 $\mbox{Mr.}$  Gerry and  $\mbox{Mrs.}$  Cheryl Tolley

Mr. Jack and Mrs. Michel Tomsic

Mrs. Suzanne Twohig

Mr. David and Mrs. Kay Van Dykman

Mr. Michael Waller and Mrs. Jennifer Farnsworth

Dr. Glenn\* and Mrs. Joan\* Williams

Mr. Randy and Mrs. Audrey Woodard

Mr. Jack and Mrs. Ellen York

Ms. Kristine Zabrusky

\*Deceased



